



# **Invitation to Express an Interest in Installing Full Fibre Broadband Infrastructure to social housing in the London Borough of Havering**

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## **1. Introduction**

- 1.1 Havering Council ('the Council') is inviting your firm ('the Provider') to submit an expression of interest in installing high speed full fibre broadband infrastructure and connections to council-owned housing stock and associated buildings.
- 1.2 The Council's intention is to request proposals from Providers that have expressed an interest. The Council will then evaluate the proposals and, following this, commence the process of negotiating a wayleave, or wayleaves, with a suitable Provider, or Providers.

## **2. Timeline**

- 2.1 The timeline is as follows:-

Publication of advertisement to request submission of Expressions of Interest	25/09/2023
Collation of responses	16/10/2023
Issue of request to Providers that have expressed interest for proposals to be submitted	25/10/2023
Deadline for submission of proposals	17/11/2023
Evaluation of proposals	15/12/2023
Commencement of wayleave negotiations with Providers whose proposals are preferred	02/01/2024

Appointment by the Council of Project Manager and Technical Support to manage the project and roll-out on site	04/03/2024
Commencement of works on site	07/05/2024
Completion of works on site	19/12/2025

### **3. The Council's Aspirations**

3.1 The Council wishes to ensure the following: -

- 3.1.1 That all of the Council's housing stock is connected to full fibre broadband, including multi-dwelling units and single dwelling units by the end of 2025.
- 3.1.2 That only Providers that offer full fibre broadband services of good quality and value for social housing residents will be permitted to install, or have installed, full fibre broadband infrastructure on Council-owned housing buildings for their use.
- 3.1.3 That only Providers that demonstrate an ability to communicate well with the residents and Council during the works to install the broadband infrastructure will be granted a wayleave.
- 3.1.4 That only Providers that demonstrate an ability to install broadband infrastructure to the highest possible standards will be granted a wayleave.
- 3.1.5 That the roll-out of the project delivers benefits to the Havering community that offer significant social value.

### **4. Other relevant information**

4.1 Form of Wayleave

- 4.1.1 The Council propose that wayleaves to install broadband infrastructure will be based on the City of London model wayleave.

4.2 Costs

- 4.2.1 The Council propose that all costs (legal, project management, technical, etc) incurred by the Council in connection with the project be met by the Provider, or Providers.

4.3 Site visits

- 4.3.1 Providers will be encouraged to visit as many sites as possible prior to submitting their proposals.

#### 4.4 Confidentiality

4.4.1 The information contained in this document, and other documents that will be shared with interested Providers in due course, is made available on condition that their contents are kept confidential by the Provider and are not copied, reproduced, distributed or passed to any other person at any time.

### **5. Next steps**

5.1 Confirming your desire to submit a proposal

5.1.1 If you wish to submit a proposal please confirm this in writing by e-mail to James Johnson [James.Johnson@havering.gov.uk](mailto:James.Johnson@havering.gov.uk) by 12:00pm on 16 October 2023.